

Are your Electronic Visit Verification (EVV)
vendor rates too high?



CLOCK IN · CLOCK OUT

www.clockinclockout.com

[Find out more →](#)

**EVV | Electronic Visit Verification
21st Century Cures Act Provider**

**Applied Self Direction
2019 Conference**

ClockinClockout, Inc.

Roberto Perez, Founder and CEO

The CICO Team and I would like to
thank ASD for administering this
2019 Conference.

We also thank our current and all future
users that are participating.

ClockinClockout, Inc.

Roberto Perez, Founder and CEO

How did CICO begin?

- Recall the infamous “DIGITAL DIVIDE”?
- We began as an Internet Service Provider in the early 90's under the brands www.bronxtel.net, www.brooklyntel.net, www.manhattantel.net basically in all 5 boroughs of NYC.
- Offering "dial up" internet service locally to businesses and homes when AOL and Earthlink were the only alternatives.
- Our basic business model was over the counter "Mom and Pop". No Credit Card Needed.

Internet service company aids businesses and trains residents

by Andrew Ragouzeos

Stuck in what he calls a dead end job that made him feel like "just another part of the machine", Mott Haven resident David Hill's dream was to own his own business.

While he explored different e-commerce possibilities, he not only lacked the expertise necessary to launch a successful Web-based company, but he also became discouraged by the high cost of service providers.

Searching for help through various online training courses and digitized networks, Hill finally found the assistance he needed right in his own neighborhood.

"I was walking up Willis Avenue one day and a new storefront caught my eye," Hill said. "I went in and they had everything I needed: affordable access to a local Internet service provider and web-development training."

The place where Hill got his needed assistance was BronxTel.Net. Originally opened in 1999 as an appointment-only office space for local business professionals to establish an economically viable presence on the World Wide Web, BronxTel.Net has grown significantly since its inception. The company recently underwent renovation and expanded into a multi-service facility with computer training courses, an internet café, and a retail department offering new and used computer accessories as well as broadband internet service.

"It's a great place right in my own community," Hill said. "[BronxTel.Net Chairman/CEO Roberto Perez] was great about taking time to help me understand what I needed to do to get my business up and running. He gave me the initiative and the know-how in terms of how to market, advertise and ultimately succeed on the web."

The business BronxTel.Net assisted Hill in founding is BathBodyProductsWorldwide.com, selling soaps, oils, fragrances and other hygiene products online. "Last year in my first year of operation I sold more than 8,000 units," Hill said.



(L-r) Community Board 1 district manager George Rodriguez, South Bronx Board of Trade president Michael Nunez, BronxTel.Net CEO Roberto Perez, president of the 138th Street Merchants and Professionals Association Luis Sterling, and Empire State Development Bronx Community director Joseph Ramos cut the ribbon to commemorate BronxTel.Net's recent expansion.

-PHOTO BY ANDREW RAGOUZEOS/AR

BronxTel.Net founder Roberto Perez, a former school teacher and management information systems consultant for the Bronx Overall Economic Development Corporation (BOEDC), said the company's aim is to provide better digital access to Bronx communities otherwise lacking in technological resources.

"I noticed a void in getting top quality DSL Internet service to urban communities," Perez said. "So far we've gotten a good response and people are taking to our many services. People of the community are generally excited about becoming more computer savvy through our services."

Those services include private courses in basic computer skills, data-

base building, Microsoft office application, and website deployment and hosting. The center also runs an after school program from 3 to 5 p.m. on weekdays that will continue through the summer. Registration is free. The Internet café provides online access at a \$10 an hour rate.

Donald Eversley, director of workforce development at BOEDC, is enthusiastic about BronxTel.Net's presence. "It's important to have these types of services in the borough. People don't want to have to go downtown to have access to this type of modern technology," he said. "We applaud Robert's mission of providing advanced technologies to inner cities. This is better than

just propping up a Comp USA store - which wouldn't have the impact this has because BronxTel.Net provides the training and nurturing along with products to help calm people's fears of computers. It will ensure that our residents have the technical and computer skills to do jobs in a modern economy.

Eversley added that even factory and warehouse jobs - historically considered dead-end jobs in the Bronx - are requiring employees to have more computer capabilities to enter data recordings of shipments, deliveries and orders.

Luis Sterling, president of the 138th Street Merchants and Professionals Association, would like to see BronxTel.Net reach as many businesses in the borough as possible. "Not only am I a subscriber to BronxTel's Internet service, but it gives me great joy to see that many of our local merchants are using this resource to take their operations to the next level," he said.

Another progressive Bronx group utilizing BronxTel.Net's valuable resources is the South Bronx Overall Economic Development Corporation (SOBRO). Evonn Stapleton, assistant director of SOBRO's commercial revitalization outreach department, has been working as a liaison to help businesses from Sterling's East 138th Street district, between Cypress and Third avenues, and on 167th Street between Jerome and Walton avenues, launch websites and advertising campaigns via BronxTel.Net's website deployment program.

"There's no reason for the Bronx to be behind with technology," said George Rodriguez, district manager of Community Board 1. "BronxTel.Net is the start of a Bronx renaissance. In partnership with the community, we will show the world that our people have the capability and know-how to hold meaningful jobs in today's advanced economy. There is now an opportunity for a new place in the sun right here in the Bronx."

What did we learn?

"How to connect calls."

- How to manage 500 to 1500 (POTS) Lines
- Manage a large WAN Remote Access Server Environment
- And that the Internet Eco System was changing very rapidly, the DOT COM BUBBLE, CISCO, FCC allows for CLECs and VOIP.

www.clockinclockout.com | EVV?

- We are a SaaS provider. (Software as a Service)
- We are a HYBRID EVV Provider.
- Hybrid meaning we allow any EDI and work flow partnerships with any software company.
(Provider Choice Model)
- We seamlessly integrate with many Billing/Claims Management Systems, Payroll and Fiscal Intermediaries.
- Most of all! An EVV that doesn't hurt your bottom line.

Hybrid Vs. Full Enterprise?

- Hybrid offers flexibility of use and is less expensive.
- Quicker Deployment for Provider Choice Models
- Allows you to continue to use your current claims management and payroll system.
- Entire DNA offsite to one outsource.
- Disrupts or creates a full disaster 'HALT" on your departmental workflows.
- When disaster strikes your entire operation becomes dependent on this Full Enterprise System

Demonstration of CIC0 and Dashboard

Questions and Answers!